



**Karnatak Law Society's
Institute of Management Education and Research
(Autonomous)**



Lesson Plan

**ENTREPRENEURSHIP DEVELOPMENT
25DSC104**

Semester: I
Duration of Session: 60 Min.

Division: A

Academic Year: 2025-26
No. of Sessions: 25

Course Objectives:

1. To Recognize entrepreneurial competencies
2. To Understand entrepreneurial motivation
3. To find out the ease of doing business in India and eco-system to support entrepreneurs
4. To Understand role of entrepreneurship in the empowerment of women

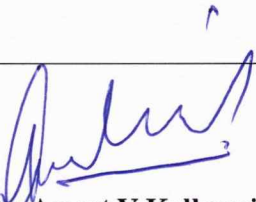
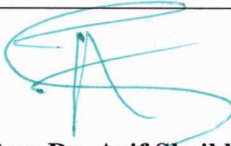
Learning Outcomes:

CO's

- CO1 Discuss & Interpret the entrepreneurial competencies
CO2 Identify the Entrepreneurial training methods
CO3 Identify Government schemes Entrepreneurial development
CO4 Examine the Ease of Doing Business in India
CO5 Identify schemes available promoting women entrepreneurs in India

| Session No | Date | Day | Time | Division | Topics | Activities |
|------------|------------|-----------|-------------|----------|-------------------------------|---|
| 1 | 2025-11-12 | Wednesday | 10:30-11:30 | A | Entrepreneurship Introduction | Brainstorm: Are you an entrepreneur? (5-min reflection) |
| 2 | 2025-11-13 | Thursday | 12:30-13:30 | A | Entrepreneurial Competencies | Competency self-assessment + pair discussion |
| 3 | 2025-11-19 | Wednesday | 10:30-11:30 | A | Types of Entrepreneurs | Role-play: Innovator vs Imitator vs Fabian |
| 4 | 2025-11-20 | Thursday | 12:30-13:30 | A | Corporate Entrepreneurship | Mini-case analysis from Indian corporates |
| 5 | 2025-11-26 | Wednesday | 10:30-11:30 | A | Innovation Significance | Idea-generation activity using SCAMPER |
| 6 | 2025-11-27 | Thursday | 12:30-13:30 | A | MSME Definitions | MSME classification quiz |

| | | | | | | |
|----|------------|-----------|-------------|---|-------------------------------|--|
| 7 | 2025-12-03 | Wednesday | 10:30-11:30 | A | Govt Policy & Incentives | Policy evaluation in groups |
| 8 | 2025-12-04 | Thursday | 12:30-13:30 | A | Institutional Support | Mapping support agencies activity |
| 9 | 2025-12-10 | Wednesday | 10:30-11:30 | A | Incubators & Accelerators | Virtual tour video + discussion |
| 10 | 2025-12-11 | Thursday | 12:30-13:30 | A | Startup Policy & Unicorns | Group assignment: India's latest unicorn |
| 11 | 2025-12-17 | Wednesday | 10:30-11:30 | A | Global Entrepreneurship | Global comparison activity |
| 12 | 2025-12-18 | Thursday | 12:30-13:30 | A | GEDI Index | Ranking exercise + reasoning |
| 13 | 2025-12-24 | Wednesday | 10:30-11:30 | A | Ease of Doing Business | Analyze India's 5-year EoDB trend |
| 14 | 2025-12-25 | Thursday | 12:30-13:30 | A | Factors Affecting Growth | Environmental scanning (PESTLE) |
| 15 | 2025-12-31 | Wednesday | 10:30-11:30 | A | First Generation Enterprises | Group presentation on top 3 Indian first-gen entrepreneurs |
| 16 | 2026-01-01 | Thursday | 12:30-13:30 | A | Entrepreneurship Introduction | Brainstorm: Are you an entrepreneur? (5-min reflection) |
| 17 | 2026-01-07 | Wednesday | 10:30-11:30 | A | Entrepreneurial Competencies | Competency self-assessment + pair discussion |
| 18 | 2026-01-08 | Thursday | 12:30-13:30 | A | Types of Entrepreneurs | Role-play: Innovator vs Imitator vs Fabian |
| 19 | 2026-01-14 | Wednesday | 10:30-11:30 | A | Corporate Entrepreneurship | Mini-case analysis from Indian corporates |
| 20 | 2026-01-15 | Thursday | 12:30-13:30 | A | Innovation Significance | Idea-generation activity using SCAMPER |
| 21 | 2026-01-21 | Wednesday | 10:30-11:30 | A | MSME Definitions | MSME classification quiz |
| 22 | 2026-01-22 | Thursday | 12:30-13:30 | A | Govt Policy & Incentives | Policy evaluation in groups |
| 23 | 2026-01-28 | Wednesday | 10:30-11:30 | A | Institutional Support | Mapping support agencies activity |
| 24 | 2026-01-29 | Thursday | 12:30-13:30 | A | Incubators & Accelerators | Virtual tour video + discussion |
| 25 | 2026-02-04 | Wednesday | 10:30-11:30 | A | Startup Policy & Unicorns | Group assignment: India's latest unicorn |

| | |
|---|---|
|  Course Faculty: Dr. Ameet V Kulkarni |  Director: Dr. Arif Shaikh |
|---|---|



**Karnatak Law Society's
Institute of Management Education and Research
(Autonomous)**



Lesson Plan

**ENTREPRENEURSHIP DEVELOPMENT
25DSC104**

Semester: I
Duration of Session: 60 Min.

Division: B

Academic Year: 2025-26
No. of Sessions: 25

Course Objectives:

1. To Recognize entrepreneurial competencies
2. To Understand entrepreneurial motivation
3. To find out the ease of doing business in India and eco-system to support entrepreneurs
4. To Understand role of entrepreneurship in the empowerment of women

Learning Outcomes:

CO's

- CO1 Discuss & Interpret the entrepreneurial competencies
CO2 Identify the Entrepreneurial training methods
CO3 Identify Government schemes Entrepreneurial development
CO4 Examine the Ease of Doing Business in India
CO5 Identify schemes available promoting women entrepreneurs in India

| Session No | Date | Day | Time | Division | Topics | Activities |
|------------|------------|----------|-------------|----------|----------------------------------|---|
| 1 | 2025-11-11 | Tuesday | 12:30-13:30 | B | Entrepreneurship Introduction | Brainstorm: Are you an entrepreneur? (5-min reflection) Competency self-assessment + pair discussion |
| 2 | 2025-11-13 | Thursday | 15:30-16:30 | B | Entrepreneurial Competencies | Role-play: Innovator vs Imitator vs Fabian |
| 3 | 2025-11-18 | Tuesday | 12:30-13:30 | B | Types of Entrepreneurs Corporate | Mini-case analysis from Indian corporates |
| 4 | 2025-11-20 | Thursday | 15:30-16:30 | B | Entrepreneurship Innovation | Idea-generation activity using SCAMPER |
| 5 | 2025-11-25 | Tuesday | 12:30-13:30 | B | Significance MSME | MSME classification quiz |
| 6 | 2025-11-27 | Thursday | 15:30-16:30 | B | Definitions | |

| | | | | | | |
|----|------------|----------|-------------|---|-------------------------------|--|
| 7 | 2025-12-02 | Tuesday | 12:30-13:30 | B | Govt Policy & Incentives | Policy evaluation in groups |
| 8 | 2025-12-04 | Thursday | 15:30-16:30 | B | Institutional Support | Mapping support agencies activity |
| 9 | 2025-12-09 | Tuesday | 12:30-13:30 | B | Incubators & Accelerators | Virtual tour video + discussion |
| 10 | 2025-12-11 | Thursday | 15:30-16:30 | B | Startup Policy & Unicorns | Group assignment: India's latest unicorn |
| 11 | 2025-12-16 | Tuesday | 12:30-13:30 | B | Global Entrepreneurship | Global comparison activity |
| 12 | 2025-12-18 | Thursday | 15:30-16:30 | B | GEDI Index | Ranking exercise + reasoning |
| 13 | 2025-12-23 | Tuesday | 12:30-13:30 | B | Ease of Doing Business | Analyze India's 5-year EoDB trend |
| 14 | 2025-12-25 | Thursday | 15:30-16:30 | B | Factors Affecting Growth | Environmental scanning (PESTLE) |
| 15 | 2025-12-30 | Tuesday | 12:30-13:30 | B | First Generation Enterprises | Group presentation on top 3 Indian first-gen entrepreneurs |
| 16 | 2026-01-01 | Thursday | 15:30-16:30 | B | Entrepreneurship Introduction | Brainstorm: Are you an entrepreneur? (5-min reflection) |
| 17 | 2026-01-06 | Tuesday | 12:30-13:30 | B | Entrepreneurial Competencies | Competency self-assessment + pair discussion |
| 18 | 2026-01-08 | Thursday | 15:30-16:30 | B | Types of Entrepreneurs | Role-play: Innovator vs Imitator vs Fabian |
| 19 | 2026-01-13 | Tuesday | 12:30-13:30 | B | Corporate Entrepreneurship | Mini-case analysis from Indian corporates |
| 20 | 2026-01-15 | Thursday | 15:30-16:30 | B | Innovation Significance | Idea-generation activity using SCAMPER |
| 21 | 2026-01-20 | Tuesday | 12:30-13:30 | B | MSME Definitions | MSME classification quiz |
| 22 | 2026-01-22 | Thursday | 15:30-16:30 | B | Govt Policy & Incentives | Policy evaluation in groups |
| 23 | 2026-01-27 | Tuesday | 12:30-13:30 | B | Institutional Support | Mapping support agencies activity |
| 24 | 2026-01-29 | Thursday | 15:30-16:30 | B | Incubators & Accelerators | Virtual tour video + discussion |
| 25 | 2026-02-03 | Tuesday | 12:30-13:30 | B | Startup Policy & Unicorns | Group assignment: India's latest unicorn |

Course Faculty: Dr. Ameet V Kulkarni

Director: Dr. Arif Shaikh